



2016 Interface Precision Engineering Limited overview

All in all a solid year for IPEL achieving the goals we set out to achieve in 2016. Our primary objective was to sustain the growth of 2015 and this has been achieved.

Our next objective was to implement a structure to support this growth, to enable this we had to add to our team. Will Mackenzie joined in July as a Technical Estimator quickly followed by Jamie Rhodes taking the role of a European Sales Engineer after completing his apprenticeship on the shop floor. Jamie and Will are going to be key in sustaining the growth levels throughout 2017.

There are also changes in the workshop most notably CNC Milling Cell Leader Steve Elliott stepping up and taking the Technical Manager role left by myself once turning Commercial Director, Steve has embraced his new role and is key to the running of the shop floor, he now works alongside Lee Parnell (Production Director) ensuring our manufacturing processes are as lean and efficient as they can be. Steve has already overhauled the manner in which our tooling and materials are procured meaning parts are making it to the machines and in turn to our customers a lot quicker. We have also had the addition of a vacuum fabrication and chamber cell. Being located in a hub of vibrant and established vacuum community we saw the strategic addition of this cell as crucial to our 2017 growth plan.

Beyond Steve and the vacuum cell we have seen the addition of 4 Production Engineer's enabling us to implement an evening shift, freeing up an additional 60% capacity utilising the same plant of which we have seen heavy investment from 2013 through 2015. We are now operating between the hours of 0600-2200 this in turn has helped us break into the Motorsport sector most notably with McLaren of whom we have manufactured several parts for this year including parts for their latest 570GT. As previously reported we have also seen investment in a new van and an additional driver, Bill, will help no end with better servicing our local customers.

2017 promises to be another exciting year with ambitious growth plans and further new sectors to crack. IPEL look forward to working with you all again, stretching ourselves to even greater boundaries but most of all providing you with a fast, friendly, efficient and competitive sub-contract service.

On a final note we would like to wish you a very happy Christmas and prosperous New Year and we look forward to seeing you all again next time around and thank you for your continued support throughout 2016.

Best Regards

Mel Meader

A handwritten signature in black ink, appearing to read "Mel Meader", written over a light grey horizontal line.

Lee Parnell

A handwritten signature in black ink, appearing to read "Lee Parnell", written over a light grey horizontal line.